

SAVE THE DATE FOR MACC'S 2023 SPRING COCKTAIL SOCIAL!

**DEL VINO VINEYARD, NORTHPORT
THURSDAY, MAY 11**

MORE INFORMATION ON PAGE 4



INSIDE THIS ISSUE:

- ✓ Spring Cocktail Social at Del Vino
- ✓ Islanders Game Recap
- ✓ MACC 2023 Scholarship Program
- ✓ 2023 Night at the Mets: Save the Date!
- ✓ And more!

MORE TO COME IN 2023!

**See page 18 for 2023's
Schedule of Events**



From the President

Hello Members!

"The promise of spring's arrival is enough to get anyone through the bitter winter" – Jen Selinsky

Stu Ellert

Comfort Tech Mechanical While this year's winter was far from bitter, I can't think of anything that gets air conditioning contractors through each winter more than the prospects of spring and summer. Just as baseball has their spring training, this is our industry's time to prepare for the season ahead. Many of us will start the season with new faces in the clubhouse, maybe some new managers too. We'll be handing out fresh uniforms, reviewing rules and going over fundamentals. A winning season takes training and preparation!

Our first meeting of the new year was a real eye-opening program with David Chen, Senior Project Manager at DVM Industries. He gave a very powerful presentation on Local Law 97 which is set to begin in 2024. This should present tremendous opportunities for HVAC contractors to provide buildings with heat pump units in place of gas or oil burning equipment. A link to the presentation can be found on our website MACCNY.org.

March 21st was our 3rd annual Islanders game at UBS Arena. We'd like to give a special thank you to USI Insurance Services for sponsoring what is quickly becoming one of MACC's most popular events. Check page 16 for updates and pictures from the night! LGI!!

Coming up on April 20th is our Service Managers Roundtable at Westbury Manor. This is the perfect opportunity to send a service manager or other key employee to a MACC meeting. Roundtables are a great way to share and learn about different topics to help your business succeed. You can't afford to miss it!

We'd love to hear from you! If there are any topics, training, or education you would like to learn more about, please contact us with your ideas. Remember, MACC is here as both a networking experience and a place to bring you the hottest and most relevant topics that can help your business knock one out of the park.

Sincerely,
Stu Ellert

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Editor's Notes

By Anthony N. Carbone

The great volume of work for HVAC contractors according to many of my counterparts has come to a sudden stop and has put many contractors in a precarious situation with rising costs and a lack of work. The federal government has been trying to put the brakes on the economy to slow inflation and many decision-making purchasers are in a "wait and see" mode.

The inflation of everything has impacted HVAC companies regarding material, labor, and overhead such as insurance, vehicle costs, and maintenance as this industry is full of peaks and valleys and is cyclical by nature.

The current economy puts a strain and a burden on daily operations. Putting labor out on hiatus can put a catastrophic hole in a company's personnel of skilled labor. Replacing skilled talent can prove to be impossible.

These are becoming trying times with the recent reveal of two major US bank fails, one being Silicon Valley Bank and the other Signature Bank. This puts consumers and HVAC company owners on edge of what is to come next. Is this 2008 all over again? Have we made provisions to avoid another bank catastrophe? Evidently not! Let's see if this dries out the appetite of equity firms who are acquiring small and large independent HVAC firms.

Some of our former board members and company participants of ACCA/MACC have been purchased by companies like Service Experts, NRG, CRETE, APEX, and HOMEX. These companies will change the independent HVAC landscape from being held by the private individual owners to now becoming part of the corporate stockholder structure. Let's see how the corporate ladder of ownership works with regionally based HVAC companies. The culture is completely different.

The return on investment is to be seen by using this new organizational chart.

One of our counterparts has said that the corporate giants with cookie-cutter charts of operation will be one choice for consumers. A new light will be cast upon privately held boutique ownership-operated HVAC outfits that might get the cream of the crop clients, who are willing to pay for personal service.

These are changing times; can you afford not to be amongst your counterparts at our monthly MACC meetings that are full of information and points of view?

See you at our next meeting!

Anthony Carbone
 Systematic Control Corp.

Save the Date for MACC's 2023 Spring Cocktail Social!

Del Vino Vineyard, Northport

Thursday, May 11, 5 PM

As springtime rolls around once again, MACC is excited to announce this year's Spring Cocktail Social at Del Vino Vineyards on Thursday, May 11! Attendees can expect the same great time they experienced at last year's event, with prime networking opportunities and good food and drink against a stunning backdrop.

Last year's Spring Cocktail Social at Del Vino Vineyard boasted beautiful weather and a great location to kick off springtime. The event allowed for plenty of networking, greetings with associates and friends, and celebrating the season at the vineyard's private Upper Room and balcony overlooking the vineyard.

Attendees will be able to enjoy the same setting at this year's event, once again taking place on Del Vino's gorgeous 11-acre North Shore property overlooking sweeping vineyards. Built on a 90-year-old former apple farm on the rolling hills of Northport on Long Island's Gold Coast, Del Vino Vineyards is proudly family owned and operated.



MACC members will once again enjoy Del Vino's private Upper Room, overlooking the vineyard with beautiful views for attendees to enjoy as they network over quality food, and an extensive selection of wine and soft beverages alike. Del Vino will offer a variety of each, and all are included with the purchase of an event ticket.

Tickets must be purchased in advance and are open to members, members' employees, and family members within a member company. All those listed are eligible for the member rate.

Registration will open soon! Keep an eye out for more information through emails and on maccnyc.org.



Join MACC at our
ROUNDTABLE MEMBERSHIP MEETING
Thursday, April 20, 2023 | Westbury Manor

Check out your moderators and topics below!



TRANSPORTATION

***MACC President Stu Ellert of
Comfort Tech Mechanical***

Discussions:
Parking and idling tickets, traffic, and
potential lower Manhattan tax



SOFTWARE

***MACC President Elect Mike Newman
of Standard Refrigerators, Inc.***

Discussions:
Customer management
and dispatching



PARTS & EQUIPMENT

***MACC Board Member Jason Staiano
of National Compressor Exchange***

Discussions:
Inflation, lead times, and strategies



FINDING TECHNICIANS

***MACC Board Member Sean Libby of
The TurboChyll Company***

Discussions:
Finding technicians,
work life-balance

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MACC's NIGHT AT THE METS IS BACK AGAIN!

Save the Date for our Annual Meetup at CitiField

Friday, June 16

New York Mets vs. St Louis Cardinals

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Statement from Stuart S. Zisholtz, Esq.

Time Frame

A couple of times a year I provide an update to the construction community on the time frames associated with filing a mechanic's lien and pursuing various claims. There are serious misunderstandings when it comes to the correct time frames. Shockingly, most contractors and subcontractors do not know the correct time frames associated with filing a mechanic's lien. Every contractor, subcontractor and supplier should know the correct time frames to properly protect their receivables. You would expect your doctor to know the fundamentals of medicine when administering any form of treatment. Similarly, it is expected that someone in the construction business should know the important criteria needed to protect their receivables.

I cannot emphasize enough the importance of filing a mechanic's lien. Many times it is the difference between getting paid and not getting paid. By filing your lien you are protecting your interests. By not filing your lien, you may be jeopardizing your right to collect anything. Do not, however, wait for the last day to file your lien. Once the general contractor has been paid by the owner, your lien is essentially worthless.

Furthermore, many payment bonds contain strict requirements that notices be served on various parties within a specific time frame. Once that time frame expires, your right to recover may be jeopardized.

Be aware of the various pitfalls that exist. The general contractor, owner or surety may drag you along until your time to file a lien or pursue the payment bond expired. I have, therefore, listed the various time frames associated with filing a mechanic's lien or making a payment bond claim.

Private Improvement:

One family (also two family suggested)	4 months from date of last item of labor or material
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Commercial and more than one family	8 months from last item of labor and materials
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Duration of Lien	1 year
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Renewal:

One family dwelling	Court Order
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More than one family and commercial, first year renewal	Notice of Renewal
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After one year of more than one dwelling and commercial	Court Order
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Public Improvements:

Lien	30 days after completion and acceptance of job
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Duration	1 year
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Renewal	Court Order
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Payment Bond Notice:

Notice Directed to any two of Owner, Bonding Company or Contractor	Usually 90 Days
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Time for Commencement of Action	Usually 1 year
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Direct Contract with Principal	Usually no notice required
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Time for Commencement of Action	Usually 1 sometimes 2 years
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Never let your lien time run out!

For a free copy of a pamphlet pertaining to mechanic's liens and payment bond claims, please contact me.

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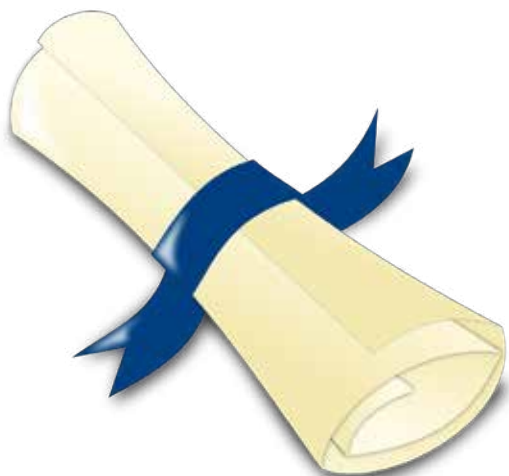
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2023 SCHOLARSHIP PROGRAM NOW OPEN FOR SUBMISSIONS!

SUBMISSIONS DUE JUNE 30, 2023

ELIGIBILITY



To be eligible for this scholarship award, the applicant must be either:

- I. The child, or grandchild, of a current MACC member who has been in good standing with the association for a minimum of one year preceding the application date or,
- II. The child, or grandchild, of an employee who has been employed for a minimum of one year by a MACC member. This applicant must be sponsored by the member of the association.

To qualify for this award the applicant must:

- I. Be a student in good standing already enrolled in a college, university or trade school.
- II. Hold good standing and have maintained a scholastic average of C or better for the previous year of academic course of study preceding the date of application.

NOTE: If you are a high school senior, you must be in the process of enrolling in a college, university or trade school.

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MACC NEWS: NOW ACCEPTING MEMBER OP-EDS!

Do you have insight or an interesting perspective on the HVAC industry and other related topics? MACC is now accepting op-ed pieces from members to include in our upcoming issues!

SUBMISSION GUIDELINES

Articles topics must be relevant to the HVAC industry

Submissions can be 300-500 words

Please provide your name and company name with your submission

Articles can be submitted on a rolling basis

*If we are interested in using your piece, we will reach out to you.
Submitting an article does not guarantee it will be published.*

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FEBRUARY MEMBERSHIP MEETING RECAP IN PHOTOS

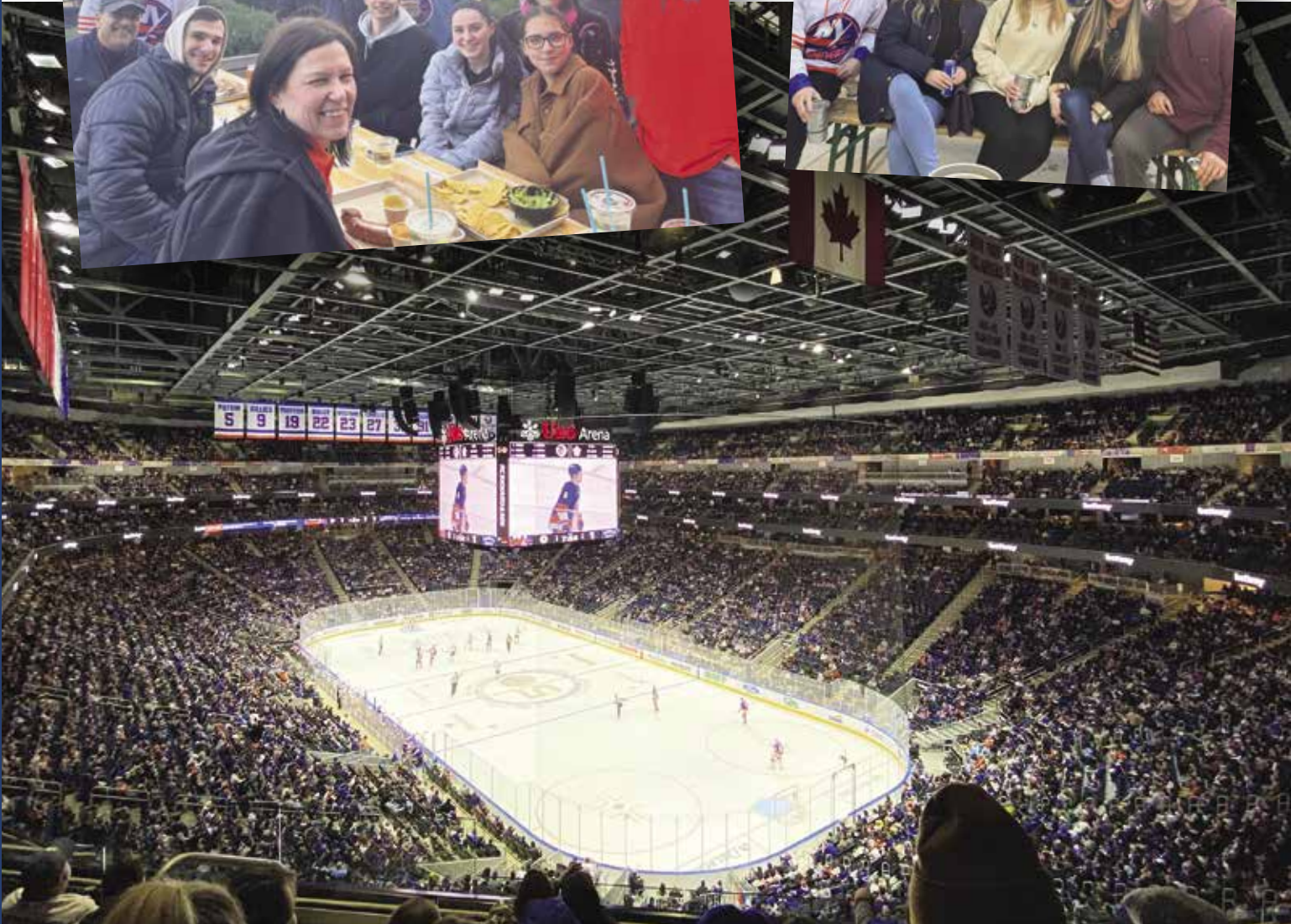


Thank you to our guest speaker David Chen, Senior Project Manager at DVM Industries!

MACC'S NIGHT AT THE ISLANDERS' GAME!

This year's MACC Islanders Game event was a great success! MACC members, families, and friends gathered at UBS Arena for a night of hockey and fun. After a pregame meetup at Belmont Hall for food and drinks, attendees headed into the arena to watch the Islanders triumph over the Toronto Maple Leafs with a score of 7-2. MACC members soaked in the lively atmosphere among friends and colleagues.

MACC thanks USI Insurance Services for generously sponsoring this fantastic event. We can't wait to see you all again next year!





2023 SCHEDULE OF EVENTS

Join MACC for another year of exciting events!

Keep up to date on our website, and keep your contact information current for important email updates.

FEBRUARY

February 16
Membership Meeting

MARCH

March 21
Islanders Game
vs Toronto Maple Leafs

APRIL

April 20
Roundtable Meeting

MAY

May 11
Cocktail Social
at Del Vino Vineyard

JUNE

June 16
Night at the Mets
vs St. Louis Cardinals

AUGUST

August 7
44th Annual Golf Outing

SEPTEMBER

September 14
Membership Meeting

OCTOBER

October 5
Networking Event
at Top Golf

NOVEMBER

November 2
Membership Meeting

DECEMBER

December 7
Holiday Party

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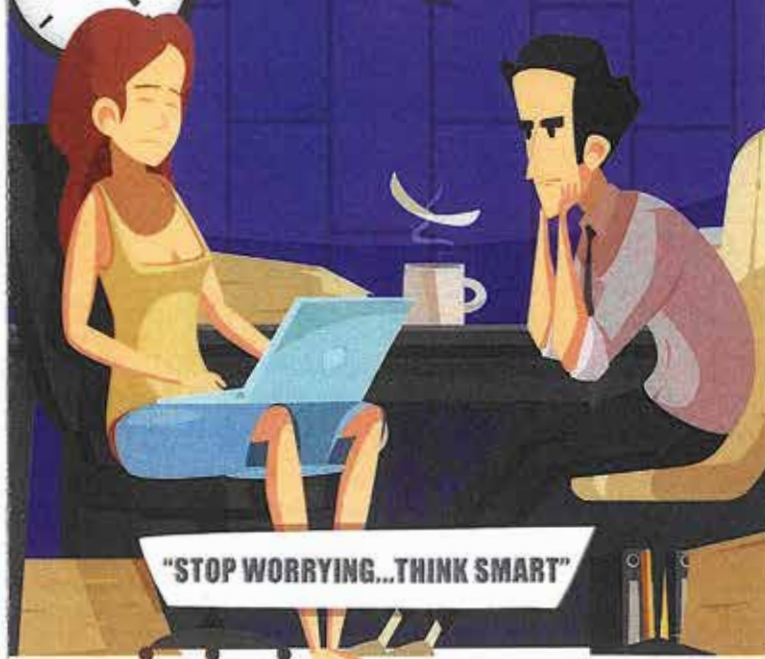


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What your company does:

Check all that apply:

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☐ Controls (CN)

☐ Duct & System Cleaning (DSC)

☐ Electrical (EL)

☐ Energy Management (EM)

☐ Evaporation Cooling (EC)

☐ Geothermal Cooling (GC)

☐ Heating (HT)

☐ Home Performance (HP)

☐ Indoor Air Quality (IAQ)

☐ Insulation (IL)

☐ Plumbing/Piping (PP)

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☐ Sheet Metal (SM)

☐ Test & Balance (TB)

☐ Ventilation (VT)

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