

## Share the Joy of the Season!

# MACC Holiday Party

December 5, 2019  
Cocktail Hour: 6:30 pm / Dinner: 7:30

Morton's Steakhouse  
777 Northern Boulevard, Great Neck, NY 11020

*See details on Page 3*

### INSIDE THIS ISSUE:

- ✓ Holiday Party
- ✓ MACC Members Give Back
- ✓ Spotlight

### JOIN MACC & MAKE A DIFFERENCE



### FLASHBACK FROM MACC 2019 EVENTS





## From the President

As 2019 comes to an end, I would like to thank our members for helping make this year a successful one! Let's take some time to highlight a few events in particular that were made possible from the support of our members! In March we had a Night at the Islanders where we sold over 100

tickets! Each member who attended received dinner and a free Islanders Jersey! Thank you to ABCO, Daikin and USI for sponsoring the event!

Our Night at the Mets is always a favorite, especially to kick off the summer fun! Every year, we sell over 1,000 tickets to members, their families, friends and colleagues! The event was graciously sponsored by American Standard and ABCO.

In August, we hosted our Golf Outing for the 41st year! We had a great turnout with over 100 golfers! This event would not be the success it is without the continued support from our sponsors and members. The other part of this event that also makes this event so special is the charitable contribution we make every year to Make-A-Wish. It makes me proud to know that MACC supports such a great charity.

Our Survive and Thrive event was a special one! This year we had Kerry O'Brien from T.F. O'Brien and Joseph DeMicco from Amplify Industrial Marketing + Guidance join us to speak about their experiences in the industry. Kerry highlighted the importance of the client-provider relationship, especially in a service industry and how taking time with customers and listening to what they have to say is essential for customer retention, no matter what your schedule looks like!

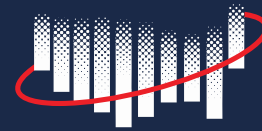
As these are only a few events that were held in 2019, we are most definitely looking forward to our 2020 program! Be sure to visit our website to stay up to date on any upcoming events and news!

This being my first year as President of MACC, I've learned it is very important to Network and build relationships with fellow industry professionals. I'm eager to see what 2020 brings for MACC. Being President is easy when we have such a dedicated, knowledgeable Board of Directors to guide this organization.

I look forward to seeing everyone at this year's holiday party! This year's party will be held on Thursday, December 5th at 6:30 pm at Morton's Steakhouse in Great Neck. Don't miss out! Be sure to RSVP on our website!

Happy holidays!

Jimmy Moyan



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# Eat, Drink, and Be Merry at the MACC Holiday Party!

Experience an evening of fine dining, fun and comradery with friends and colleagues as we celebrate the holiday season:

**Date: Thursday, December 5, 2019 , 6:30 PM – 9:30 PM**

**Location: Morton's Steakhouse, 777 Northern Blvd., Great Neck, NY 11020**

**Cost: \$95/person**

This year, we've taken our holiday festivities to a whole new level of enjoyment. You'll delight in Morton's fabulous menu of mouthwatering appetizers, award-winning wines, and decadent desserts. We are excited to celebrate this very special evening with all of you and share the joy of giving back to those in need.

## **Bring a Toy... Help a Child Believe in the Magic of Christmas!**

As in past years, we ask that you bring a toy for our Toys for Tots Program and deliver a message of hope to less fortunate youngsters. Local campaigns are the heart and soul of the Toys for Tots Program, managed by dedicated United States Marines and local volunteers.



Since 1947, U.S. Marine Corps Reserve units have conducted Toys for Tots campaigns in communities nationwide. The toys, books and other gifts collected and distributed by Marines and volunteers offer these children recognition, confidence and a positive memory for a lifetime. We believe it is these experiences that help disadvantaged children become responsible citizens and caring members of their community. The Toys for Tots message of hope for the future has motivated youngsters to grow into responsible, productive, patriotic citizens. Toys for Tots not only benefits children, but also has a positive impact on communities, on businesses, large and small, on the Marine Corps and on the nation.

***Sharing, caring and joy await you at the MACC Holiday Party. You will not want to miss this great event so mark your calendar today for December 5 and join the fun!***



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## Editor's Notes

By Anthony N. Carbone

### Cameras, Cameras, Everywhere!

Well, it's been quite the parade of traffic tickets flying into my office from the vehicles we have on the road due to the proliferation of observational cameras.

On Northern Blvd. heading east towards Douglaston Parkway there is a red-light camera. Two blocks later as you approach a school zone, a new speed camera has been assembled on the road with no warning signal on the road prior to hitting the school zone. Then after that, there is a red-light camera at Marathon Parkway and Northern Blvd. Then continue onto Community Drive and Northern Blvd. that intersects with East Shore Road there is another red-light camera. This is all along a small corridor of the North Shore.

I'm not sure about other areas in the New York Metro area, but this compacted camera area is amassing many tickets for those who travel frequently within this corridor. We are finding that these types of cameras are popping up everywhere.

Now, I'm all about safety, but the magnitude of these devices within a small area seems to be overdone. It is now an added cost factor for being on the road with service technical vehicles, another cost of doing business.

The additional invasive cost to contractors is slowly eroding profits and will only result in higher costs to end-users. Those who don't realize the additional costs to their operation will slowly find themselves less profitable. At some point, certain contractors will find themselves out of business.

What are your thoughts and experiences? E-mail me at [anthony@systematiccontrol.com](mailto:anthony@systematiccontrol.com).

Be sure to join us for our holiday party to network and discuss important topics impacting your business.

- Anthony N. Carbone

# JOIN MACC & HELP MAKE A DIFFERENCE IN OUR INDUSTRY!

The HVAC industry is experiencing rapid change in many areas, from stringent new safety standards to the latest technologies... from changing EPA requirements to current state and federal employment laws. As a result, it is vital for all of us in the HVAC industry to stay on top of the most current news, laws and trends.

One of the best ways to stay informed of key industry news and events is to be a part of an association like MACC. Our organization continues to play a leading role in keeping its members current on all that is happening in the HVAC industry -- including the unfair business practices recently posed by the PSEG and HomeServe partnership.

This partnership is more than unfair: It is detrimental to the well being of our future.

In May of this year, PSEG announced a partnership with HomeServe in which residents can purchase repair and protection plans from HomeServe under the PSEG WorryFree brand. Since this announcement, Long Island residents have been bombarded with postcards and mailings stating that PSEG WorryFree service is being executed by HomeServe. This type of promotion is deceptive to the consumer, who is led to believe that in order to work with PSEG they must purchase through HomeServe. HomeServe is an independent company that is separate from the PSEG family of companies, but a consumer looking at these promotions would never know that. It is our belief that this partnership has created and will continue to create unfair competition and public deception.

We request that this public deception and unfair competition be stopped.

Please join MACC and help fight this deception by linking to our petition at <http://chnng.it/rGvRnbKV>. MACC NY started this petition to the New York State Public Service Commission. Together, we can wield significant influence on unfair practices and achieve a successful outcome.

Being a part of MACC is a win-win situation for all. Beyond our fight against unfair practices such as the PSEG/ HomeServe partnership, MACC offers amazing networking opportunities, awesome annual events and great education and training. Our association provides a wide variety of opportunities for members to come together and share their ideas, strengthen skills, gain access to more customers and make new connections.

Join us today, partner with us in our fight against unfair practices, and start enjoying the incredible benefits of being a MACC member!

**For more information about MACC membership, log on to [www.maccny.org](http://www.maccny.org) or call us at 516-922-5832. We look forward to hearing from you!**



# MACC Members Share in the Joy of Giving

*There is something incredibly magical about giving to someone else. Donating to the causes you care about not only benefits the charities themselves, but can be deeply rewarding for those who share. Millions of people give to charity on a regular basis in support of causes they believe in, as well as for the positive effect it has on their own lives.*



MACC Deputy Director John F. DeLillo, Jr. (right) and MACC President Jimmy Moyer (left) present check to Diane Penrod of The Make-A-Wish Foundation.

The MACC organization proudly supports charities dedicated to the happiness and well being of children through the Make-A-Wish Foundation and Toys for Tots. Each year, the generosity of our members shines through at the annual MACC Golf Outing, when we join together and share our good will with the Make-A-Wish foundation, an awesome charity that fulfills life-changing wishes for children with a critical illness. This season, during our holiday festivities, we are once again delighted to share the joy of donating toys to our country's less fortunate children through the Toys for Tots program.

In our previous Holiday Issue, we featured the amazing charitable endeavors of ABCO, Arista, Day & Nite, National Compressor Exchange and Portnoy, Messinger, and Pearl -- all who continue to support a wide variety of charities both at holiday time and throughout the year.

This year, we reached out to our newest MACC members who were eager to share the ways they are helping others...

## BOSS FACILITY SERVICES INC (BOSS FSI)

**Charities: Trade Zone, Head Start, Christmas Magic, Cuddle + Kind, Red Nose Day, Butterfly Effect Project**

BOSS has been supporting a wide variety of charities for quite some time. The company has been a part of the Trade Zone Thanksgiving Basket Program for several years, a group which collects items to be



donated to food drives for Thanksgiving. One special BOSS favorite is Long Island Head Start, where President Bob Keingstein dresses as Santa and delivers presents to all the children at the school. Another favorite is the Cuddle + Kind project in which the purchase of a doll feeds 10 children. BOSS purchased 22 dolls feeding 220 children with the help of their great team. Throughout the years BOSS has helped numerous charities and organizations including animal shelters, veterans groups, children and women's shelters. The Team gives back whenever possible!



## COOL SOLUTIONS

**Charities: Leukemia and Lymphoma Society, Boy Scouts of America, Plainview-Old Bethpage High School Booster Club, Bethpage High School Kick Line, St. Pius X Golf and CYO Program**

"I am fortunate and proud that I am able to carry on the Triola tradition of helping others in the community when I can," says Jim Triola, President of Cool Solutions, who contributes to a wide variety of charities. If the cause is just, Jim Triola is there to help. In memory of their son, Thomas, the Triola family are major supporters of the Leukemia and Lymphoma Society. On Sunday, November 5th, Jim's daughter Allison ran in the New York Marathon and all proceeds raised on behalf of Thomas were donated to the Leukemia and Lymphoma Society.

## THE TURBOCHYLL COMPANY

**Charities: New York Presbyterian Brooklyn Methodist Hospital Golf Outing, Holiday Children's Toy Drive, Shareing & Careing Annual Bikers Against Breast Cancer Run, Making Strides Against Breast Cancer Annual Walk, American Heart Association, Team Shenanigans for Cystic Fibrosis, & Women and Children's Program at Odyssey House**

"TurboChyll contributes not only in the hope of making a difference in peoples' lives, but some of these causes hit close to home," reports Sean Libby, President of The Turbochyll Company. This awesome range of charities dedicated to healing and hope is an inspiration to us all. From supporting life-saving research and prevention through a variety of fundraising events ... to helping children experience the joy of the holiday, the list goes on and on.

*This holiday season – and throughout the year – join with associates, friends and family in discovering the many ways you can be a blessing to others... and delight in the joy of giving!*

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**NEWS CLIPS****LENNOX 'Feel the Love' Program Helps Families in Need**

In June of this year, the Lennox 'Feel The Love' program invited individuals and local organizations in participating areas to nominate families or individuals in their communities to receive heating equipment at no cost, including installation. Recipients were chosen based on a variety of criteria, including physical, mental, or social disabilities; financial challenges; job loss; military service; and community service. Nominations were accepted through the Feel The Love website through September 5.

On Saturday, October 6, all participating Lennox dealers installed new, high-efficiency Lennox gas furnaces for the selected candidates at no cost, and the dealers and their employees donated their labor and installation materials.

"Feel The Love is all about creating connections with the communities in which Lennox and its dealers live and work, to lend a helping hand by bringing comfort to deserving families," said Stephanie Bond, retail marketing director at Lennox Industries. "We're proud of the incredible partnerships between Lennox and its dealers, as well as community organizations throughout North America, and we're excited to continue to grow the program to serve even more individuals and families in need in the years to come."

(Continued on page 15)



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Statement from Stuart S. Zisholtz, Esq.

## REVIEW AND UNDERSTAND EVERY TERM OF YOUR CONTRACT

I discussed in the past the ridiculous clauses that The City of New York and the various surrounding bureaucracies are inserting into their contracts that can create enormous headaches and havoc for the contractor. Unfortunately, the Courts are enforcing those provisions.

In a recent case, the General Contractor was awarded a contract with the New York City Housing Authority totaling \$8,600,000. His usual practice was to submit change orders, perform the work, furnish the materials and straighten the whole thing out later. At the end of the job, the General Contractor submitted extras totaling approximately \$1,100,000 and The Housing Authority disputed the extras.

Under the terms of the contract, if there were disputed extras, the General Contractor had to do the work whether he liked it or not and file a protest within five days and itemize the claim within thirty days. Because the General Contractor failed to abide by the terms of the contract, the Court found that it waived its right to collect the extras and was unable to recover the \$1,100,000.

In a subsequent case, the Appellate Division found that a contractor may recover for extra work if it is orally approved or the parties' conduct establishes a modification of the contract and the approval of the extra work. The Court distinguished its finding from the previous case in that the job was a private job and not a public job.

Therefore, the law is that with respect to public jobs, every "I" must be dotted and every "T" must be crossed in order to collect for extra work. You must abide by the contract terms. If you do not abide by your contract on a public job, you may jeopardize your right to collect.

It is vital that you review and understand each and every term of your contract and provide whatever paperwork is necessary in a timely manner.

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**SPOTLIGHT****Jason Staiano, Director of Operations,  
National Compressor Exchange***National Compressor Exchange in 1978*

When Jason Staiano graduated from The George Washington University in 2004, he was undecided about his career path. "I worked with my father at National Compressor (NCE) during the summers while I was in school, which gave me an early introduction to the industry," said Jason. "After graduation, I promised my dad I would give the business at least a year before deciding if this is what I wanted to do. Obviously, National Compressor was the right choice. I never left."

**Building on a Tradition of Quality  
and Value**

Founded by Jason's dad, Richard Staiano, in 1978, National Compressor Exchange began as an AC compressor remanufacturing company focused on bringing high quality replacement compressors to market at an affordable price.

Today, the company has stayed true to its roots while continually finding new ways to increase quality and add more value to both products and services. NCE products have expanded to include remanufactured refrigeration compressors and screw compressors, as well as brand new screw, reciprocating and scroll compressors for replacement and retrofits.

*National Compressor Assembly Line*

National Compressor became an ISO Certified company in 1999 and in 2007 developed a computerized automated testing system that enabled the company to test the performance and efficiency of its compressors. “We ship those test results along with the compressors so that the customer knows exactly how that compressor performed in the factory,” emphasizes Jason. “We are also expanding into safety and controls that help protect the compressor, increase longevity and enable the customer to have a level of diagnostic capability.”



*Richard & Jason Staiano at AHR Expo in 2009*

NCE has increased its reach across the US through distributors and added two more locations, one in Norcross, Georgia and one in Farmingdale, New York – all designed to help support the company’s growing customer base.

## Setting a Course for the Future

“Our goal is to provide our customers with high quality equipment with longevity, the latest industry protection devices available, and a comprehensive installation package,” reports Jason. “This will ensure smooth and easy installation, eliminate short-term failure, and result in low warranty rates.”

High quality product and great service set the tone for the company and its employees. As Jason says, “We put a strong focus on the importance of quality and it has become our driving force. We are able to accomplish these goals through our employees and, as our company grows, we expect our employees to grow along with us. We are a family business and my door is open to all.”


## Strengthening the MACC Commitment

Jason is a dedicated, second generation MACC member following in his father’s footsteps: “I have been coming to MACC meetings for years; initially it was with my father who was involved with the organization back when it was ACCA. He sat on the board of directors.”

Today, Jason is deeply involved in MACC serving as an editor of MACC News along with Anthony Carbone of Systematic Controls. Jason is a proud member of the MACC board of directors.

“I would love to see MACC continue to grow and increase in membership,” emphasizes Jason. “It is so important to have that face-to-face interaction with others who are experiencing similar concerns and to be able to discuss industry-related issues. We need to get the word out that MACC is a real resource for our industry!”



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**NEWS CLIPS**

**LENNOX 'Feel the Love' Program Helps Families in Need** (Continued from page 9)

This year marked more than 1,300 total installations since the program's inception, with more than 300 dealers donating their time to install systems. A few of the deserving homeowners in 2019 included:

- A single mother of two adopted, special needs children living in Chicago who was recently diagnosed with breast cancer and whose furnace stopped working in March.
- A disabled veteran in Houston whose home was damaged by Hurricane Harvey.
- A woman housing six medically fragile/autistic children for ongoing care and behavioral treatment near Sacramento.

Feel The Love began as the Heat U.P. program, launched in 2009 as a pilot community initiative in four markets across the U.S. including Michigan, Minnesota, Wisconsin and Illinois. In 2018, the program expanded to communities across twenty states and five provinces in Canada, with the goal of continuing to expand efforts to even more communities throughout North America.

For more information about the Feel The Love program, visit [www.FeelTheLove.com/history](http://www.FeelTheLove.com/history).

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**NEWS CLIPS****Fujitsu General Mini-Split Systems Qualify for Energy Star 2019 Most Efficient Listing**

Many of Fujitsu General America's Halcyon mini-split system products now qualify for Energy Star Most Efficient certification.

With the addition of the IntesisHome App and Wi-Fi module, developed through collaboration between Fujitsu General and Intesis Software, 36 Halcyon systems qualify. The IntesisHome Cloud application is compatible with all Halcyon models.

"We're pleased to provide IntesisHome for mobile access and control of Fujitsu's Halcyon systems," said Sean Gaines, America's OEM sales manager at Intesis. "This qualification, using the newly-developed features of the IntesisHome Cloud application, is a landmark in our relationship with Fujitsu General."

"Achieving Energy Star Most Efficient certification was extremely important to Fujitsu," said Andy Armstrong, vice president of sales and marketing at Fujitsu General America. "It's always our goal to provide the installing contractor with the best product, support, training and competitive advantage. This certification is proof to their customers that our systems offer great value and outstanding efficiency."

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## People & The Workplace

Alan B. Pearl, General Counsel • Portnoy, Messinger, Pearl & Associates, Inc. • [abp@pmpHR.com](mailto:abp@pmpHR.com) • 516-921-3400

### Changes to the Paid Voting Time Law in New York State

In anticipation of the upcoming elections taking place next month, employers must ensure their policies comply with New York's new voting leave law.

On April 1, 2019, New York State passed a new budget including a provision revising the amount of paid voting time employees may take to vote.

New York's previous law on voting leave provided that if an employee had four consecutive hours either between the opening of the polls and the beginning of their working schedule, or between the end of their working schedule and the closing of the polls, they shall be deemed to have sufficient time outside of their working hours within which to vote and they did not require paid time off from work to vote. If an employee's work schedule did not permit them to have this four-hour window of time to vote, the employee could take up to two hours of paid time off either at the beginning or end of their schedule to vote. In order to take the two hours of voting leave, the employee would need to notify their employer not more than ten nor less than two working days prior to the day of the election.

New York's new voting leave law took effect immediately as of April 1, 2019, and includes several changes from the previous law. First, the law now requires employers to provide up to three hours of paid time off that the employer will designate at the beginning or end of the employee's working schedule. Second, this new voting leave law removed the requirement that employees could not notify their employer to request voting leave prior to ten days before the election. The new law now

only requires that employees notify their employer of the need to take voting leave not less than two working days before the date of the election. Perhaps the most important change to the previous law is that the new law eliminates the presumption that an employee has sufficient time to vote if they have four consecutive hours outside of their work schedule to vote. This last change essentially guarantees employees requesting time off to vote that they will be granted ample paid time off to enable them to vote, up to a maximum of three hours.

Employers should also note that not less than ten days before every election they must conspicuously post, where it can be seen as employees come or go in their place of work, a notice setting forth the provisions of the new voting law. This notice can be found on the New York State Board of Election's website (link to website: <https://www.elections.ny.gov/>).

Employers should note that the new voting law specifically applies to any election, which can undoubtedly be interpreted to include paid time off for employees to vote in all federal, state and local elections. Employers must be sure to update their handbooks to comply with New York's new voting leave law.

If you have any questions about this article or any labor or employment matter, please call Alan Pearl or Brian Shenker at 516-921-3400 or send an email to [abpearl@pmpHR.com](mailto:abpearl@pmpHR.com) or [bshenker@pmpHR.com](mailto:bshenker@pmpHR.com).



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## NEWS CLIPS

### **2020 AHR Expo to be held February 3-5 in Orlando, FL**

Mark your calendars! The 2020 AHR Expo will be hosted February 3-5 at the Orange County Convention Center in Orlando Florida.

Recognized as the largest trade show of its kind, 2020 marks 90 years since the Show hosted its first gathering in 1930, bringing together HVACR professionals from all sectors of the industry. Serving commercial, industrial, residential, institutional and technology markets, the Show is the industry's cumulative gathering of all professionals and markets under one roof. Each year, manufacturers from all over the world exhibit their systems, equipment, and components with air-conditioning, heating, plumbing, ventilation, and refrigeration applications. Thousands of contractors, engineers, OEMs, distributors and other industry professionals attend the Exposition in search of new and innovative products and services that enhance the way they do business.

#### **2020 AHR Expo features:**

- Robust educational program, including: ASHRAE Learning Institute courses; certification exams; free product and technology previews; free seminars from industry leaders
- Leading Industry Association meetings held in conjunction with Show
- ASHRAE Winter Conference held concurrently with the Show
- Special Show features:
  - Building Automation and Control Showcase
  - Software Center
  - New Product and Technology Theater presentations
  - AHR Expo Innovation Awards Ceremony
- More than 1,800 exhibiting companies from 35 countries representing every facet of the industry
- Over 500,000 net sq. ft. of exhibits
- Attendance representation from more than 160 countries

#### **Dates and times:**

Monday, February 3, 2020	10 a.m. – 6 p.m.
Tuesday, February 4, 2020	10 a.m. – 6 p.m.
Wednesday, February 5, 2020	10 a.m. – 4 p.m.

#### **FOR FURTHER INFORMATION**

Visit the AHR Expo website at [ahrexpo.com](http://ahrexpo.com) for complete information. Contact Show Management (International Exposition Company) at 203-221-9232, or email [info@ahrexpo.com](mailto:info@ahrexpo.com) with questions.



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## NEWS CLIPS

# AHR Expo Show Management Announces Winners of 2020 Innovation Awards Competition

Hosted annually by the AHR Expo, products in 10 industry categories are recognized for their innovative contribution to HVACR. The winning products, technologies, and systems from each award category will be formally recognized during the 2020 AHR Expo. Additionally, one of the category winners will be recognized as the most inventive and original product and will receive the 2020 Product of the Year Award. The ceremony is open to all Show attendees and is slated for Tuesday, February 4, at 1:00 pm EST.

Winners are carefully reviewed and selected by a panel of third-party ASHRAE member judges who evaluate award entries based on their innovative design, creativity, application, value, and potential market impact.

"We had more entries submitted for the 2020 Innovation Awards than we've ever had," said Mark Stevens, AHR Expo show manager. "This speaks volumes to the advancement and outstanding innovation happening within the HVACR industry at the moment. As in previous years, the technologies vying for a category award more than exceeded our expectations. We would like to congratulate each of our winners, finalists and all entrants for their leadership in advancing the future of our industry. We look forward to seeing these inventive solutions in action on the Show floor in Orlando and to honor our winners in a special ceremony."

2020 AHR Expo Innovation Award Winners and finalists selected within the categories of building automation, cooling, green building, heating, indoor air quality, plumbing, refrigeration, software, tools and instruments, and ventilation are:

### BUILDING AUTOMATION

**Winner:** Delta Controls Inc.

**Innovation:** The O3 Sensor Hub 2.0

### COOLING

**Winner:** Danfoss

**Innovation:** The Danfoss Interlaced Micro Channel Heat Exchanger (iMCHE)

### GREEN BUILDING

**Winner:** Danfoss

**Innovation:** The Danfoss Turbocor® TG490 Compressor

### HEATING

**Winner:** York® For Your Home

**Innovation:** The York® LX Series TL9E Ultra-Low NOx Gas Furnace

### INDOOR AIR QUALITY

**Winner:** Fresh-Aire UV

**Innovation:** The Purity Low Profile LED 1" Polarized Filter/LED Disinfection System (PLP-LED)

### PLUMBING

**Winner:** LG Electronics USA, Inc.

**Innovation:** LG Hydro Kit

### REFRIGERATION

**Winner:** Danfoss

**Innovation:** The Danfoss CO2 Adaptive Liquid Management (CALM) solution

### SOFTWARE

**Winner:** Interplay Learning

**Innovation:** The Interplay Learning SkillMill™ Skilled Trades Course Catalog

### TOOLS & INSTRUMENTS

**Winner:** Matelex

**Innovation:** Détecteur de niveau intelligent/smart level detector (DNI) system

### VENTILATION

**Winner:** Infinitum Electric

**Innovation:** The Infinitum Electric HVAC motor

*For more information regarding the AHR Expo Innovation Awards, visit the awards section on the AHR Expo website.*



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## MACC 2019 FLASHBACK

### ISLANDERS GAME

"In addition to cheering on my favorite hockey team, the Islanders event gave me an opportunity to catch up with friends and associates I had not seen in a while. I am definitely looking forward to next year's game – it's a great way to spend an exciting evening!"

**Stu Ellert**  
ComfortTech



### METS GAME

"Great game ... great crowd ... great time! We at ABCO and American Standard Heating & Air Conditioning are so proud to sponsor the annual MACC NY Night at the Mets game!"

**Neal Gomberg**  
ABCO and American Standard Heating and Air Conditioning



### GOLF OUTING

"The golf outing is a chance for people in the industry to relax, be themselves and enjoy the life they have been working so hard for. Many of us stress during the "busy season" and it allows for a moment of down time during this crucial time of year."

**James Padavan,**  
Air Design



### SURVIVE & THRIVE

"Survive & Thrive provides me with the opportunity to hear about how other company owners have been able to overcome obstacles, move on, and achieve their goals. Survive & Thrive evenings are always a strong motivator, and I know that others in our group would benefit greatly from this event."

**Jimmy Moya**  
First Choice Mechanical

